



ÅSMUND STEIN

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

Oslo



ROTATIONS

Securities
Sale & Purchase

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I applied for the programme to gain exposure to different functions of shipbroking and investment banking. Knowing that Clarksons is the best in the league in these industries I was excited to apply.

I see myself as a natural dealmaker, I enjoy seizing opportunities and wish to create value for the people I work for whilst doing large deals.

I have spent my first rotation at the Securities department in Oslo, which explored Sales, research and corporate finance. The tasks have ranged from pitching cases to investors to putting together material for research and prospected deals. The department have made me feel welcome and have treated me as part of the team.

I have really enjoyed completing a wide range of tasks within securities, allowing me to bring experience from all functions of the business with me as I learn from the very best.

So far, I have participated in a wide range of activities, ranging from meetings with shipowners spanning the globe, to researching and pitching equity cases in person to prominent investors. I have made good use of my presentation, sales and financial modelling skills.

I would certainly recommend the programme to others as it allows you to dedicate your first year to gaining a wide range of experience within the world's leading shipbroker.



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