



EASHWAR UMAIDURAI

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

Singapore



ROTATIONS

Dry Cargo
Tankers

“I am incredibly thankful for the chance to communicate with clients, which recently led to my first fixture!”

When I came across the opportunity at Clarksons, I delved into researching the role both online and through personal connections. The dynamic nature of a broker's daily tasks, along with the potential challenges, appealed to me as opportunities for personal growth while making meaningful contributions to the organization.

I am currently working within the Dry Bulk division, with the Handy/Supra team. Besides keeping track of vessel positions and cargo orders, I've also been lending a hand to my colleagues with their daily responsibilities over the past few months.

Personally, the most captivating aspect of this experience has been engaging with clients in the Handy market and gaining a deeper comprehension of market dynamics. I am incredibly thankful for the chance to communicate with clients, which recently led to my first fixture!

I would say that most crucial skills in Shipbroking would be negotiation, communication and perseverance.

The programme offers a comprehensive immersion into the multifaceted role of a Shipbroker and presents a distinctive chance to delve into every facet of the shipping domain within the most reputable organisation in the industry.

I believe that Clarksons is an exciting place to begin your journey in Shipping.



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