



JACK SEVERINO

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

London



ROTATIONS

Specialised Products
Dry Cargo

“This gave me the opportunity to meet lots of people throughout the department and learn from their strengths.”

The global nature of the industry is what initially attracted me and the demand for both interpersonal and analytical skills which aligned with the career I wanted. My research showed that Clarksons provide me with a learning environment that would be difficult to compete with, particular having the experience to rotate through different departments.

So far, I have been able to spend time within the Chemical, Edible Oils, Projects, and Operations desks. Allowing me to gather a complete picture of the specialised department, experiencing both the Spot and Period markets across a variety of products.

I worked with brokers on a day-to-day basis to gather the information they needed to provide the best deal possible for their clients and was given a long-term project, to complete and present to senior department brokers.

It is quite early on, but I feel I performed well in my first rotation, particularly in my presentation, and I am very excited for my current rotation on the Capes desk.

I have enjoyed being constantly challenged by different aspects of my work and establishing relationships across the office.

I have needed to be a good problem solver to provide the most relevant information for brokers and find the best way to learn from my surroundings.

Resilience is essential because at this stage in my career it is inevitable that I will make mistakes which I can learn from to avoid future errors.

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