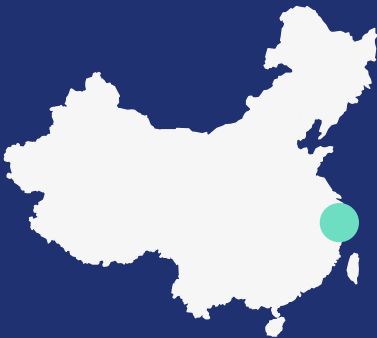


**SHIRLEY YANG**

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

Shanghai



ROTATIONS

Dry Cargo
Dry Cargo**CLARKSONS**

“The programme has been instrumental in building my industry knowledge and facilitating my personal development.”

I applied for the global trainee broker programme because I sought a career transition from fine arts & design to the shipping industry. Having gained experience in the shipping sector through a previous operations role, I am eager to delve deeper into the industry and expand my knowledge. The global trainee broker programme presents an excellent opportunity for me to build a solid foundation in the shipping industry despite lacking an academic background in this field, whilst enabling me to network with other broker trainees worldwide.

Shipbroking has a dynamic nature and offers an environment that is constantly evolving, providing a steady stream of new learnings and challenges. The human-centric aspect makes it the pivotal role in negotiating deals as it relies on interpersonal communication, which I believe is irreplaceable by AI in the foreseeable future.

Shipbroking offers a unique opportunity for global exposure, working on an international scale means engaging with clients from diverse cultural backgrounds. This broadens my cultural horizons and develops a global mindset essential in today’s interconnected world.

I started with studying maritime terminologies and interpreting recaps and CPs for the first few weeks, then my duties expanded to handling operations for three vessels and updating tonnage & order lists on a daily basis.

I have given a presentation on the topic of shipping decarbonization to the entire office, covering areas such as current policies, alternative fuels, and economic impacts etc. This was a challenging yet rewarding experience for me. The supportive feedback I received from colleagues significantly boosted my self-confidence.

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