

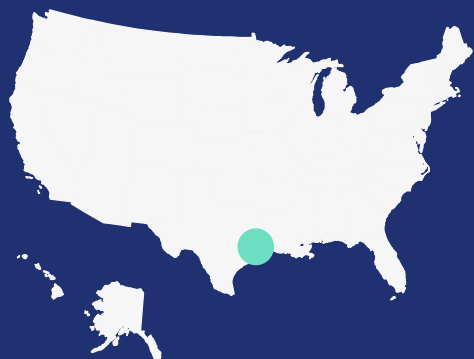


HEDDA LUND ENGESET

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

Houston



ROTATIONS

Offshore
Tankers

“One of my proudest moments and greatest achievements to date is successfully fixing my first ship.”

The global trainee broker programme stood out to me as a unique opportunity. Not only does it promise a comprehensive understanding of the industry, but it also offers the potential for international exposure. The idea of immersing myself in different cultures while learning about various markets and practices is incredibly exciting.

During my first rotation, I was assigned to the offshore desk, specifically focusing on Offshore Support Vessels. My daily responsibilities varied from communicating with clients to conducting fleet overviews and preparing reports. One highlight was attending the WorkBoat Show in New Orleans, a major offshore conference in the US. There, I had the opportunity to engage with both existing and potential clients, gaining insights into the process of cultivating new relationships and nurturing existing ones.

Having previously completed an internship at the offshore desk in Oslo, I entered the rotation with a solid foundation and a clear understanding of the job requirements.

This prior experience allowed me to take on more responsibility, including independently working on several reports and facilitating a fixture.

One of my proudest moments and greatest achievements to date is successfully fixing my first ship. This experience provided me with a comprehensive insight into the entire fixture process, from its inception to its completion. Throughout the process, I encountered various challenges first hand, requiring quick thinking and problem-solving to address effectively.

Brokers have all types of backgrounds, education and personalities – the most important is to have a passion for the work and a drive to succeed!